



# General Manager, China

## Where we are now

- Scandinavian A-Z sourcing solution service company
- A dynamic company, with a big focus on customer satisfaction, transparency and accountability
- An energetic, passionate and driven core team
- Partnering with leading big Swedish brands and retailers

## We believe in

- Results and ownership
- Fun, supportive and family oriented working environment
- Flat hierarchy and transparency
- Empowering people and developing a culture from doers to drivers
- Giving our team ownership, responsibility and rewards

## Why you will love us

- Scandinavian values and quality in every part of who we are
- Transparency of direction, vision and strategy of the company
- Flexibility to create your own way and make this role your own
- We care for your development and your welfare

## The Adventure Ahead

As the General Manager you are the driver of the business in China – from sourcing and supply chain to the operation of the Shanghai office. You are responsible for leading, motivating, inspiring the team, and is skilled in building up trust, both internally and externally. You are a charismatic leader who is hands-on, business-driven and dedicated to results.

## How you will contribute

- Secure a profitable and compliant sourcing office
- Secure a best in class buying and negotiation strategy
- Secure a sustainable and efficient supply chain
- Cost efficient supplier management
- Manage the Production Office in an ethical and compliant way



- Develop and support efficient and high performing teams
- Be a speaking partner and provide HK with relevant info from the market
- Participate in creating business strategies and deliver according to plan
- Deliver the set goals and KPIs
- Make sure routines and compliance are followed
- Be part of the regional strategic work together with the Management group
- Manage cost and A&P budgets
- Continuously optimize the operating profit, including improving the efficiency

### Why we will love you

- Higher education in a relevant discipline
- Minimum 10 years within sourcing, trading or other relevant industry, preferably in an international environment
- Solid knowledge of production and sourcing processes
- Action and solution driven with high integrity
- Strategic and agile thinking
- Good motivator and team player with ability to motivate team to top
- Excellent business acumen
- Strategic and analytical thinker
- Language skills: English in speech and writing
- Good communication and leadership skills

**Location:** Shanghai

**Contact:** For inquiries and to apply, please contact [career@growhr.com](mailto:career@growhr.com). Mark your application with *General Manager, China* or refer someone by clicking [here](#) and earn up to 5000 RMB in cash.

### Want your application to be prioritized?

Send in your CV and a video to our Official WeChat account or [career@growhr.com](mailto:career@growhr.com), answering following questions in 2-3 minutes and receive feedback within 24 hours:

- Which qualities do you have that can be valuable for this role?
- Why are you interested in this job and/or company?
- Which challenges do you see in this role?

